



If you can see the potential of investing in this project then we want to hear from you.

Next Steps:

Contact the person that sent this Executive Summary or go to our contact page on the website you found this on and:

- a) **Request a Non-Disclosure, Non-Circumvent Agreement from C4. This will be emailed to you.**
- b) **Ask for the C4 representative of this project to contact you to discuss the details further.**

Once a signed copy of the NCND is returned to C4 the representative will call you to talk further.

Business Description:

The Power Company owns and operates renewable energy assets, such as wind farms and hydel projects. Its management team consists of experienced professionals within the renewable energy sector. It currently employs 400+ personal.

Company Background:

The company is promoted by a known specialist in the Energy sector and the promoter of a leading regional infrastructure development engineering company in the Indian Energy sector, over the past 2 decades, with interests encompassing - power distribution, wind power and hydropower projects, besides - total electrification of residential and commercial projects.

Summary of Business Strategy:

The investment of USD 42 million is to be used to fund the project costs of 116 MW of wind and mini-hydel projects. Immediate Strategy is to leverage specific strengths being; in-depth domain knowledge, strong large project deployment capability and relevant regulatory relationships, to become the significant regional player over the next three to five year time frame.

Products & Services:

The sale of electricity (MW) via renewable sources.

Technologies/Special Know-How:

Extensive domain know-how in the renewable power sector, having undertaken successful turnkey power projects for major brands within this sector.

Markets:

- The Power Company is located within India which is a major Energy starved country.
- Extensive government encouragement to this sector via incentives and subsidies, attractive pricing and mandatory renewable purchase policy from renewable energy sources provides added benefits.

Strategy & Distribution:

The Power Company plans to enter a Power Purchase Agreement ("PPA") with an Indian state. Each PPA is for a min 10 year duration with an option of renewal for the next 20 years, obviating requirements of additional marketing costs. From the eleventh year onwards the Power Company reserves the right to enter the profitable power trading market.

Competition:

Although there is competition from captives, such as the Tata group, pure-plays, such as Suzlon and other regional players, the 30 year renewable licenses ensure exclusivity, despite possible new players entering the market.

Outlook:

- Indian Wind Energy Potential of 45 GW, against current capacity of 8.7 GW; the Indian Mini-Hydel potential is 15 GW.
- The Government has recently opened up the sector to private participation, with 100% FDI, and a slew of strong regulatory and taxation incentives.
- In its current form, the Indian renewable-energy sector is a unique high ROCE and low risk sector with attractive and stable valuations.

Exit Strategy:

The Power Company plans to offer its equity investors an exit via an Initial Public Offering, three to five years from investment date. The company offers principal repayment to debt holders within 10 years of receipt.

About C4 WorldWide: The company has representation in over 55 countries, with its Corporate Offices in the U.S. For additional information, please go to www.c4worldwide.com or call +714 876 6136 in the U.S. or email info@c4worldwide.com